

New Council Development opportunities in Hispanic/Ethnic parishes

Available Resources

- Spanish Webinars Available
- Supreme Council support to the field
- Spanish-language website (kofc.org/es)
- Spanish Material (NCD, RT kits, degrees, CIS, forms, booklets)

Our Support

- Market Analysis and Strategic Planning
- Hispanic Training: State, District, Council
- Hispanic Promotion Meetings: Dioceses, Clergy, State Officers
- Development: New Council Development, Round Table, Reactivation
- Support at Spanish Men's Conferences
- Additional updates and advancements

Ethnic Development

Support: Spanish, Vietnamese, Polish, Korean

- Spanish: kits for NCD and RT's, First Degree DVD, scripts for all degrees.
- Vietnamese/Polish/Korean: Limited literature, scripts for first degree
- Headsets up to 38 candidates for major degrees translations

For more information:



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How does your Council, District or Region get started?

- Contact the State Membership Director and/or State Hispanic/Ethnic Coordinator to inform him of any opportunities
- Opportunities are an ethnic community with no KofC presence
- State Membership Director communicates with State Hispanic/Ethnic coordinator and Fraternal Mission Department

Survey Your Area

- Identify locations & ethnicity: Parish, City, Diocese
- Advise the State Hispanic/Ethnic Coordinator
- Visit Masses and determine size of the community; more than 150 families ~ potential council; less than 150 families, potential round table
- Is there a council already present in the Parish? Pastor to determine if he wants two councils or a round table, depending on the size of the community

Communicate Your Findings

- Notify the State Deputy and NCD/RT Chairman; State Deputy assigns district deputy and confers with GA to assign field agent
- Team (DD, FA, Hispanic/Ethnic Coordinator and GK if parish has a council) meet with the pastor & priest who ministers to the community if he is not the pastor, to discuss the opportunity
- Fill out form 133 for council; notify Fraternal Mission if round table; this will get you materials for recruitment
- Schedule informational meeting with those selected by the pastor/priest
- Schedule a First Degree at the parish

Initiate Council/RT Development

- With newly initiated core group, schedule a recruitment drive at the Masses; ask core group to invite friends and family

- Schedule an informational session with prospects from drives
- Schedule a First Degree
- Continue this process until complete
- Train the council officers — continue recruitment

Build Personal Relationships

- Build Relationships — *Get to know them*
- Show Interest — *Open the channel of communication*
- Training — *Get them on the same page*
- Fraternity — *Build trust and support in the Order*
- Visibility by Action — *Make it easy to attract others*
- Enjoying Activities — *Keep members involved*
- Fraternal Benefits — *Show that the Order cares*

Meeting with Pastor/Priest

- Focus on Family, Evangelization and Spirituality; resources available (CIS, Faith in Action, and BDC)
- Council/RT to serve their own parish community
- Explain our well organized structure
- Insurance Program Available
- Keep in mind Pastor's ethnic background
- Build trust and confidence with pastor
- Protector of his parishioners
- Request his buy-in to increase his level of commitment
- Request him to select 5-10 men from the community to attend an informational meeting
- Pastor champion the efforts as their leader

Informational Meeting

- Pastor to invite small group to include the family
- Invite district deputy and field agent
- Build trust and confidence with them
- Provide Spanish informational material
- Show video *An Invitation & Answering the Call*
- Present the Form #100 and help to fill it out
- Explain the process of degrees and Q&A
- Establish date of first degree